Sourcing.
Made simple.
At MERX, our team of strategic sourcing experts is focused on helping your organization quickly drive sustainable results by making the procurement process easy, intuitive and efficient.

Specifically built for the needs of private sector organizations and all levels of the public sector including Federal, Provincial and MASH sector entities throughout the country, our cloud-based solutions and software allow you to move from a reactive or manual approach to sourcing to a proactive, data-driven approach that will significantly impact your bottom line.
Easy
Intuitive
Efficient
Reduce costs

Improve efficiency & transparency

Make more effective purchasing decisions
Our Software-as-a-Service solutions are quick to implement and easy to use, ensuring high levels of adoption. With MERX, strategic sourcing technology is just one part of the solution – our team works with you to define your needs and accompany you through the easy transition.
A Modular Approach

The MERX suite of strategic sourcing modules allows you to select a combination that fits your organization’s specific needs.

Our modular approach adapts as your needs change over time and can easily be integrated with other business solutions.
Approval Workflow
Engage the right people at the right time and improve your approval cycle time by customizing and automating the process.

Bid Evaluation
Create a secure, simple and streamlined bid evaluation process by creating custom evaluation forms that instantly identify the highest ranked bidder.

Contract Management
Improve overall efficiency and compliance across your organization by digitizing and automating your contracting process. Never miss another renewal date.

Vendor Performance
Improve vendor accountability and avoid costly supply chain disruptions by managing all Vendor Performance from one module.

RFx CREATION
CERTIFICATION & PRE-QUALIFICATION
SOLICITATION DISTRIBUTION & VENDOR MANAGEMENT
BID EVALUATION
VENDOR PERFORMANCE
CONTRACT MANAGEMENT
Functionality by Module

The MERX suite of strategic sourcing modules allows your organization to select the modules that align with your most critical business goals to create a powerful tailored solution.

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RFx Creation
Certification & Pre-Qualification
Solicitation Distribution & Vendor Management
Bid Evaluation
Contract Management
Vendor Performance
Approval Workflow
RFx Creation

Create, review and approve RFx documents from a single platform.

Start from a pre-approved template library or clone existing RFx documents. Easily move approved solicitations through a complete process, including vendor invitation, bid evaluation, award and contracting.

Easy RFx authoring

Authoring is simplified with access to template and clause libraries and self-service forms. Generate documents with one click, or clone existing documents.

Streamlined approvals

Business-rule driven automated workflows allow you to quickly process your RFxs through the proper channels for solicitation approval.

Compliance controls

Ensure that governance and compliance requirements are satisfied with mandatory fields, budget checks, escalation procedures and embedded esignature if required.
Certification & Pre-Qualification

Ensure that vendors are pre-qualified for the job and meet certification standards.

Efficiently handle vendor certification and pre-qualification at the start of the sourcing process, making it easy to select the right vendors.

Enable vendor pre-qualification

Custom pre-qualification and certification parameters make it easy to qualify the right suppliers on an overall or per-project basis. Build and track your pre-approved vendor database, including any supplier diversity requirements, while minimizing monitoring costs.

Strengthen supply chain

Reduce supply chain issues with a vendor database that allows you to pre-approve the right vendor for the right project.

Mitigate risk

Be sure that you choose the right vendors for the job for every project.
Solicitation Distribution & Vendor Management

Keep stakeholders in the loop and manage critical business relationships.

Easily create and distribute solicitation documents to your supplier pool, keeping projects moving smoothly while lowering costs. Manage distribution and vendor communication from one central location.

Create, publish, distribute

Easy to use interface makes creating, publishing and distributing solicitation documents, amendments and awards a breeze.

Improve vendor accountability

Keep suppliers up to date with time-sensitive project information while tracking all communications from a single dashboard.

Keep projects moving

Reduce time from notification to action and be sure your suppliers have the information they need to keep work moving forward.
Bid Evaluation

Choose the right response, every time.

Online bid evaluation allows you to evaluate multiple RFx responses and create custom evaluation forms to make the right choice faster.

Easily compare responses
Simple comparisons of critical bid information - beyond just pricing - make RFx evaluation fast and easy.

Quicker bid-to-contract
Get projects moving with a rapid evaluation process, cutting down costly delays.

Improve oversight
Increase accountability during the evaluation process, helping to avoid surprises at contract time.
Contract Management

Create and manage custom contract processes from start to finish.

With contract management, benefit from full control of templates and legal language for new contract requests, dynamic controls to apply custom business rules and the ability to create automated notifications and reminders.

Centralize contract management
Capture all contract details and documents in a single cloud-based environment with secure role-based access.

Automated reminders
Automated notifications alert you to time-sensitive tasks like contracting renewals, certificate of insurance and other critical documents and tasks.

Create better contracts
Standardized templates make creating project contracts faster and easier than ever, and guarantee your preferred contract language is used.
Vendor Performance

See which suppliers perform best.

Vendor Performance allows all activities to be monitored and managed from one central module and includes customized vendor scorecards and automated reminders.

Custom scoring & tracking
Create custom scorecards complete with infraction details and track the performance of your suppliers over time.

Minimize monitoring costs
Vendor Performance makes it simple to monitor the progress of contracts during execution, reducing the costs associated with manual monitoring and follow-ups.

Analyze performance
Easy-to-use tools can be used to assess Vendor Performance during ongoing projects, ensuring any issues can be addressed in a timely fashion.
Approval Workflow

Reduce risk and approve faster.

Automated approval workflows improve efficiency and increase visibility from the creation stage through award and contract completion, making it easy to stay on track and reduce risk and cost.

Reduce risk

Approval workflows ensure that the right people sign off at the right time, improving security and reducing project risk.

Improve synergy

Align stakeholders in a more efficient way across all areas of procurement.

Design your own workflow

Workflows are fully configurable to your organization’s needs, including the ability to create sequential or parallel flows.
Contact

MERX experts help you achieve efficiencies by improving the way procurement information is gathered, analyzed and factored into your process. Contact us today to learn more about how we can help your business succeed.

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